

(GLN 20-36)

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VENONA

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From: MOSCOW
To: NEW YORK
No: 481

24 May 1944

[8 groups unrecovered, 2 groups unidentified]

with RKO about organizing a mixed company with a [D% capital] of \$200,000 run along the lines discussed in the firm's offer.

In your negotiations, proceed on the following basis:
1) [1 group unidentified] RKO that in connection with the absence

[4 groups unrecovered]

for individual firms lease of American films [1 group unidentified] on percentage [unidentified plural noun] [1 group unidentified] therefore obtaining American films [1 group garbled] on a firm account.

The supplying of Soviet films to the firm is carried out on percentage [same plural noun as above]. The Peoples Commissariat of Foreign Trade [one group garbled] that lease of American films on a percentage basis [1 group unrecovered] but that the USSR does not export its currency.

2) [C% Payment] for [unidentified adjective] American films we [1 group unidentified] on the average \$50,000-60,000.

3) [1 group unidentified] lease in the USA of 12 Soviet films a year on [1 group unidentified] against [unidentified participle] by us on a firm account 8 RKO films for the same period or a different number [C% at a ratio of] 3 : 2.

4) In order [1 group unidentified] films [unidentified adjective] time [1 group unidentified] of films, we are willing instead of the [unidentified adjective] 50% [1 group unidentified] for our films 40% or even 30%

[8 groups untranslatable,
85 groups unavailable or unrecovered]

film.

[3 groups unrecovered] lease of our films [1 group unidentified] country,

[16 groups unrecovered]

of our films [1 group unrecovered], that

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2.

[9 groups unrecovered]

will [unidentified verb] to other firms for lease

[7 groups unidentified].

Considering that [2 groups unidentified] may [3 groups unrecovered] in [1 group unrecovered] of American films of other firms besides RKO, [3 groups unidentified] in the contract.

Basic proposals [2 groups unidentified] in the agreement.

Please also inform concerning progress of negotiations:

1) [3 groups unrecovered]

2) [3 groups unrecovered] INTORGKINO IVANOV[i] [1 group unidentified] of KALATOZOV[ii].

Comments:

- [1] IVANOV: Not traced.
- [ii] Mikhail Konstantinovich KALATOZOV, representative of the Cinematographic Committee of the USSR in the United States.

23 June 1971

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